EXTENSION ATTACHED

Form **990**

Department of the Treasury Internal Revenue Service **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

G Do not enter social security numbers on this form as it may be made public. G Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Α	For the 2	2021 calend	dar year, or tax year begin	ning		, 2021, a	and ending	3		,;	20	
В	Check if ap	plicable:	С						D Employ	er identifi	cation number	
	Addres	ss change	Natural Areas Co	nservancy	y, Inc.				46-1	L7918	49	
	Name	change	1234 Fifth Avenu	e					E Telepho	ne numbe	er	
	Initial	•	New York, NY 100	29					(212	2) 36	0-3356	
		turn/terminated							(,		
	Amen	ded return							G Gross re	eceipts \$	2,453	.948.
	\vdash	ation pending	F Name and address of principa	Lofficer: Cama	h Charler	Dorrox		H(a) Is this	 a group return			
	Дрис	ation penamg	Same As C Above	Sala	in Charlot	-rower	. 5	H(b) Are all	subordinates i " attach a list.	ncluded?		No
_	Tay-ever	npt status:	X 501(c)(3) 501(c) ()H (ins	ert no) 49	47(a)(1) or	527	If "No,"	" attach a list.	See instri	uctions.	Ш -
÷	Websi	<u>.</u>	tp://naturalarea	, ,	, L	π/(α)(1) 01		U(a) Croup	exemption nu	mbor C		
<u>J</u>						1						
K		organization:	X Corporation Trust	Association	OtherG	LY	ear of formation	on: 201:	2 WIS	tate of leg	jal domicile: NY	
Pa		Summar				-1						
			oe the organization's mission									
e			ss the nation th									we
E			the health and ons between peop									
Je.		eck this bo										ce.
õ			oting members of the gove								515.	07
∘ত			dependent voting member									27 27
es	1		of individuals employed in	_						I		44
<u> </u>			of volunteers (estimate if							- 1		750
Activities & Governance	7a To	tal unrelate	ed business revenue from F	Part VIII, colur	nn (C), line 12					7a		0.
_	b Ne	et unrelated	l business taxable income	from Form 99	0-T, Part I, lin	e 11				7b		0.
								F	Prior Year		Current Yo	ear
ds	8 Cc	ontribution	s and grants (Part VIII, li	ne 1h)				3	3,175,6	92.	2,289	,146.
Revenue	9 Pr	ogram ser	vice revenue (Part VIII, lir	ne 2g)								·
€Ve	10 Inv	estment ir	ncome (Part VIII, column (A	A), lines 3, 4,	and 7d)				9,5	81.	18	,747.
ď			ue (Part VIII, column (A), li					1				
	1		e ' add lines 8 through 11					`	3 , 185 , 2	73.	2,307	,893.
			similar amounts paid (Part	·				1				
			to or for members (Part									
		laries, othe	er compensation, employed	e benefits (Pa	rt IX, column ((A), lines s	5-10)	1	1,578,9	75.	1,822	,677.
See	16a Pr	ofessional	fundraising fees (Part IX,	column (A),	line 11e)							
Expenses	b To	tal fundrais	sing expenses (Part IX, co	lumn (D) line	25) G	20	9,499.					
滋	17 Oth		ses (Part IX, column (A), li						461,1	0.7	E02	,744.
			es. Add lines 13-17 (must		•						2,326	
	1		s expenses. Subtract line						2,040,1			-
		venue les	s expenses. Subtract line	io iroini iirie ii	2			_	1,145,1			,528.
900	20 To	ntal assets	(Part X, line 16)						of Current		End of Ye	
Net Assets or Fund Balances	20 To		,					- 5	5,701,6		5,460	
4 5 2 2	20 N		r fund balances. Subtract I						272,2			,666.
				ine Zi irom iii	ne 20				5,429,3	94.	5,409	, 805.
Pa	art II	Signatur	e Block									
Und	er penalties	of perjury, I de	eclare that I have examined this retu arer (other than officer) is based on	rn, including accor	npanying schedule	s and stateme	ents, and to th	e best of my	y knowledge a	nd belief,	it is true, correct,	and
	proto. Docia	Λ Λ	arer (other than officer) is based on	an information of	William propuler mad	any knowice						
		A Signatu	ire of officer					D.	ate			
Si	gn							De	ale			
He	ere	A-Sar	ah Charlop-Powers	3				Exec	utive E	ir.		
		Drivet'T	pinit name and title	In		/ ,	D-1-		, , , , , , , , , , , , , , , , , , , 		TINI	
		1 .	oreparer's name	Preparer's signa	tul!	1111	Date	0000	Check	」"	TIN	
Pa		Michae	el Schall	Michael	Schall		10/6/	2022	self-employe	d E	02024184	
	eparer	Firm's name	<u> </u>	ENFARB CP	AS LLC]			
Us	e Only	Firm's addre	ess G 307 FIFTH AVI	E 15TH FL	1				Firm's EIN C	13-	4036703	
_			NEW YORK, NY	10016					Phone no.	(212) 268-280) ()
Ма	y the IRS	discuss t	his return with the prepare	er shown abo	ve? See instr	uctions					X Yes	No

Form **8868**

(Rev. January 2022)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

GFile a separate application for each return.
GGo to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-0047

Form 8868 (Rev. 1-2022)

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic	c 6-Month Extension of Time. Only sub-	mit origina	al (no copies needed).		
	ons required to file an income tax return other tha 004 to request an extension of time to file income				
Type or print	Name of exempt organization or other filer, see instructions. Natural Areas Conservancy, Inc.	:.		Taxpayer identification of 46-1791849	number (TIN)
File by the due date for filing your return. See instructions.	Number, street, and room or suite number. If a P.O. box, see ins 1234 Fifth Avenue City, town or post office, state, and ZIP code. For a foreign address New York, NY 10029	structions.	tions.		
Enter the Re	eturn Code for the return that this application is	for (file a se	eparate application for each return)		01
Application Is For		Return Code	Application Is For		Return Code
Form 990 or	Form 990-EZ	01	Form 1041-A		08
Form 4720 ((individual)	03	Form 4720 (other than individual)		09
Form 990-PF	F	04	Form 5227		10
	(section 401(a) or 408(a) trust)	05	Form 6069		11
	(trust other than above)	06	Form 8870		12
Form 990-T	(corporation)	07			
If the orgIf this is check th	ganization does not have an office or place of bus for a Group Return, enter the organization's four his boxG \square . If it is for part of the group, chasion is for.	siness in the digit Group	Exemption Number (GEN)If	this is for the whole	e group,
for the G X G C	est an automatic 6-month extension of time until organization named above. The extension is for calendar year 20 21 or tax year beginning, 20, ax year entered in line 1 is for less than 12 month range in accounting period	the organiz	, 20	ation return	
	application is for Forms 990-PF, 990-T, 4720, or 606 fundable credits. See instructions.			3a \$	0.
	application is for Forms 990-PF, 990-T, 4720, or 6 yments made. Include any prior year overpaymer			3 b \$	0.
	ce due. Subtract line 3b from line 3a. Include you S (Electronic Federal Tax Payment System). See			3 c \$	0.
Caution: If y payment ins	you are going to make an electronic funds withdra tructions.	wal (direct	debit) with this Form 8868, see Form 84	53-TE and Form 88	79-TE for

BAA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Page 3

			Yes	No
7	is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1	Х	
2 3	Is the organization required to complete Schedule B, Schedule of Contributors? See instructions. Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I.	3	X	X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II.	4	Х	Λ
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I			
7		7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III.	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV.	9		Х
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If 'Yes,' complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable.			
i	a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If 'Yes,' complete Schedule D, Part VI</i>	11 a		Х
ı	b Did the organization report an amount for investments ' other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII.	11 b		X
•	c Did the organization report an amount for investments ' program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII.	11 c		Х
•	d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX.	11 d		Х
(e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e		Х
	f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f	Х	
12:	a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII	12a	Х	
ı	b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		Х
14	a Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
ı	b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV.	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If 'Yes,' complete Schedule F, Parts II and IV</i>	15		X
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I. See instructions	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II.	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III.	19		Х
20a	Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H	20a		Х
k	f 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	21		Х

Form 990 (2021) Natural Areas Conservancy, Inc. Part IV Checklist of Required Schedules (continued)

			Yes	NO
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III.	22		Х
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J.	23	X	
	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a	24a		Х
ı	b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
•	c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
	d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25	a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		Х
ı	b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I.	25b		Х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part II.</i>	26		Х
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If 'Yes,' complete Schedule L, Part III.	27		X
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions):			
;	a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If 'Yes,' complete Schedule L, Part IV	28a		Х
ı	b A family member of any individual described in line 28a? If 'Yes,' complete Schedule L, Part IV	28b		Χ
(c A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If Yes,' complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29	Χ	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M.</i>	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N. Part II.	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1	34		Х
35	a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
I	b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O	38	X	
Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance	-		
	Check if Schedule O contains a response or note to any line in this Part V			. 🔲
,			Yes	No
	a Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable			
	c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1 c	Χ	

Form 990 (2021) Natural Areas Conservancy, Inc.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

			Yes	No
2 8	a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2 a 44			
ŀ	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2 b	Χ	
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> . See instructions.			
3 a	a Did the organization have unrelated business gross income of \$1,000 or more during the year?	3 a		Х
k	o If 'Yes,' has it filed a Form 990-T for this year? <i>If 'No' to line 3b, provide an explanation on Schedule O</i>	3 b		
4 a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4 a		Х
ŀ	f 'Yes,' enter the name of the foreign countryG			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5 a	a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5 a		Х
ŀ	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5 b		Х
(If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?	5 c		
6 a	a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6 a		Х
ŀ	olf 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6 b		
7	Organizations that may receive deductible contributions under section 170(c).			
á	a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and			***
	services provided to the payor?	7 a		Х
	of If 'Yes,' did the organization notify the donor of the value of the goods or services provided?	7 b		
(Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7 c		Х
,	I If 'Yes,' indicate the number of Forms 8282 filed during the year	, ,		
	e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7 e		Х
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 f		Х
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899			
	as required?	7g		
ŀ	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring			
	organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
	a Did the sponsoring organization make any taxable distributions under section 4966?			
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter:			
	a Initiation fees and capital contributions included on Part VIII, line 12			
	Section 501(c)(12) organizations. Enter:			
	a Gross income from members or shareholders			
	against amounts due or received from them.)			
12 a	a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
á	a Is the organization licensed to issue qualified health plans in more than one state?	13 a		
	Note: See the instructions for additional information the organization must report on Schedule O.			
	b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
(Enter the amount of reserves on hand			
14 a	a Did the organization receive any payments for indoor tanning services during the tax year?	14 a		Х
ŀ	olf 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation on Schedule O	14 b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or	45.		
	excess parachute payment(s) during the year?	15X		
	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X
17	Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any activities that would result in the imposition of an excise tax under section 4951, 4952, or 4953?	17		
	If 'Yes,' complete Form 6069.			

Form 990 (2021) Natural Areas Conservancy, Inc. 46-1791849 Governance, Management, and Disclosure. For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI. Section A. Governing Body and Management No Yes 1 a Enter the number of voting members of the governing body at the end of the tax year..... 27 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. **b** Enter the number of voting members included on line 1a, above, who are independent..... 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?..... 2 Χ Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?..... 3 Χ Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?..... 4 Did the organization become aware during the year of a significant diversion of the organization's assets?..... 5 6 Did the organization have members or stockholders?..... Χ 6 7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 7 a Χ b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?..... 7 h Χ Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body?..... Χ 8 a **b** Each committee with authority to act on behalf of the governing body?..... 8 b Χ Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses on Schedule O...... Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes Nο 10 a Did the organization have local chapters, branches, or affiliates?..... 10 a Χ b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10 b 11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?..... Χ **b** Describe on Schedule O the process, if any, used by the organization to review this Form 990. 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13..... Χ b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?..... 12b Χ c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe on 12 c Χ 13 Did the organization have a written whistleblower policy?..... 13 Χ Did the organization have a written document retention and destruction policy?..... Χ Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official.. See . Schedule .. O. 15 a b Other officers or key employees of the organization. 15 h Χ If 'Yes' to line 15a or 15b, describe the process on Schedule O. See instructions. 16 a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?.... 16 a Χ b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure 17 List the states with which a copy of this Form 990 is required to be filed G Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. Another's website X Upon request Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. See Schedule O State the name, address, and telephone number of the person who possesses the organization's books and records G

Sarah Charlop-Powers 1234 Fifth Avenue New York NY 10029 (212) 360-3356

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII.....

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See the instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

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See the instructions for the order in which to list the persons above.

Vice Chair

Treasurer

Secretary

(9) Adrian Benepe

Director

Director

Director

Director

Director

Director

(14) Lauren Graham

(11) Marcia Bystryn

(12) Katherine Fritts

(13) Richard "Augie" Furst

(8) Karen Brown

(7) Jodi Scheurenbrand

(10) Jon Paul Buchmeyer

Check this box if neither the organization nor any relate	ed organiza	ation	com	pen	sate	ed any	cu	rrent officer, directo	or, or trustee.	
(A) Name and title	(B) Average hours per week	tha is	n one s both dir	box, an c ector	ot ch unles officei /trust		on	(D) Reportable compensation from the organization (W-2/1099-	(E) Reportable compensation from related organizations (W-2/1099-	(F) Estimated amount of other compensation from
	(list any hours for related organiza- tions below dotted line)	$C \subseteq$	nstitutional trustee	Officer	Key employee	Highest compensated employee	Former	MIŜĈ/1099-NEC)	MISC/1099-NEC)	the organization and related organizations
(1) Sarah Charlop-Powers	35									
Executive Dir.	0			Χ				143,759.	0.	6,664.
(2) Elizabeth Jaeger	35									
Deputy Dir. Progra	0					Χ		111,547.	0.	14,944.
(3) Hunter Armstrong	35									
Deputy Dir. Dev.	0					Χ		106,153.	0.	4,940.
(4) Clara Pregitzer	35									
Deputy Dir. Conser	0					Х		100,000.	0.	5,522.
(5) Andrew Wallach	1									
Chairman	0	Х		Χ				0.	0.	0.
(6) Sarah R. Moros	1									

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BAA TEEA0107L 09/22/21 Form 990 (2021)

Part VII Section A. Officers, Directors, True		Cy I	_!!!			3, a	iu	Tilgilest Collip	ensated Employ	(continued)
(A) Name and title	Average hours per week	юòх	, unle	Pos check ess pe	erson	e than is botl or/trust	n an ee)	(D) Reportable compensation from	(E) Reportable compensation from	(F) Estimated amount of other
	(list any hours for related organiza - tions below dotted line)	or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099- MISC/1099-NEC)	related organizations (W-2/1099- MISC/1099-NEC)	compensation from the organization and related organizations
5) Bram Gunther	1									
Director	0	Χ						0.	0.	0.
6) Ross Haberman	1	_								
Director	0	Χ						0.	0.	0.
7) Justin Hall	1									
Director	0	Χ						0.	0.	0.
8) David Langer	1	_								
Director	0	Χ						0.	0.	0.
9) Emory Lee	1									
Director	0	Χ			<u> </u>			0.	0.	0.
20) Caroline McGeough	1									
Director	0	Х						0.	0.	0.
21) Clark Mitchell	1									
Director	0	Х						0.	0.	0.
2) Clare Peeters	1	- ,,						0	0	0
Director	0	Х						0.	0.	0.
3) Julia Robbins	0	37						0	0	0
Treasurer 4) K.C. Sahl	1	Х						0.	0.	0.
Director	0	X						0.	0.	0.
5) Eric Sanderson	1	Λ						0.	0.	0.
Director	0	 X						0.	0.	0.
1 b Subtotal.	U	21	<u> </u>	<u> </u>		-	G	461,459.	0.	32,070.
c Total from continuation sheets to Part VII, Sec	tion A					(G	0.	0.	0.
d Total (add lines 1b and 1c)							G [—]	461,459.	0.	32,070.
${\bf 2}$ Total number of individuals (including but not limited from the organization G									of reportable compe	ensation
3 Did the organization list any former officer, dire on line 1a? <i>If 'Yes,' complete Schedule J for</i>										Yes No
4 For any individual listed on line 1a, is the sum of the organization and related organizations great such individual.	ter than \$1	50,0	00?	If 'Y	tion /es,	and com	oth ple	er compensation f te Schedule J for	rom	4 X
5 Did any person listed on line 1a receive or accr for services rendered to the organization? If 'N										5 X
ection B. Independent Contractors										
1 Complete this table for your five highest compen compensation from the organization. Report compe	sated inde	pend the c	ent alen	con	trac vear	tors t endi	nat าด v	received more the vith or within the ord	an \$100,000 of anization's tax vear	
(A) Name and business ad					<i>y</i>		-9	(B) Description of	, ,	(C) Compensation
2 Total number of independent contractors (including l	_	ed to	thos	se lis	sted	above	e) w	l ho received more t	han	
\$100,000 of compensation from the organization	ıG ∩									

Form 990

Continuation Sheet for Form 990

OMB No. 1545-0047

2021

Department of the Treasury Internal Revenue Service

Name of the Organization
Natural Areas Conservancy, Inc.

Employler Identification number

46-1791849

Highest Compensated			tion /-	o not a	hock -	noro than	one		т	
(A)	(B)	(C) POSI	tion (d ox, unl ndadi	o not c ess per rector/	neck r son is truste	nore than both an of	ficer	(D)	(E)	(F)
Name and title	Average hours per week (list any hours for related organizations below dotted line)	Individual truster or director	Institutional trustee		Key employee	Highest compensated employee	Former	Reportable compensation from the organization (W-2/1099- MISC/1099-NEC)	Reportable compensation from related organizations (W-2/1099- MISC/1099-NEC)	Estimated amount of other compensation from the organization and related organizations
Omar Slowe	1									
Director	0	Х						0.	0.	(
Ariel Speicher	1									
Director	0	Х						0.	0.	
Jane Sokolow	1									
Director	0	Х						0.	0.	
Stacy Sonnenberg	1									
Director	0	Х						0.	0.	
Veronica White	1							· · ·	Ŭ .	
Director	0	Х						0.	0.	
Ted Wolff	1	- 2 2						J .	~ ·	
Director	0	Х						0.	0.	
Gabrielle Fialkoff	1							0.	3.	
Ex-officio	0			Х				0.	0.	
Mitchell Silver	1							0.	3.	
Ex-officio	0			Х				0.	0.	

		Check if Schedu	ıle O contains a ı	esponse or note to a	ny line in this Part	VIII		
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants, and Other Similar Amounts		Federated campaign Membership dues						3.2 3.1
Q E	c	Fundraising events.	1	С				
ii S		Related organizatio						
Ç.₩		Government grants (conti						
P. S.		All other contributions,	gifts, grants, and	002,1301				
五五		similar amounts not inclu		f 1,656,650.				
ĒĢ	g	Noncash contributions in lines 1a-1f	cluded in 1	a l				
S	h			G	2,289,146.			
				Business Code	2/203/110.			
듄	2 a	1						
Program Service Revenue	b							
8	c	;						
2	c	ł						
S	е)						
g	f	All other program se	ervice revenue					
P	Q	Total. Add lines 2a-	·2f					
	3	Investment income (i						
			,	G	22,193.			22,193.
	4			pt bond proceeds G				
	5	Royalties		G				
		C	(i) Real	(ii) Personal				
		Gross rents						
		Less: rental expenses	6b					
		Rental income or (loss)						
			(i) Securities	(ii) Other				
	7 a	Gross amount from sales of assets	(i) Securities	(ii) Other				
		other than inventory	7a 142,60	9.				
	b	Less: cost or other basis and sales expenses	7b 146.05	F				
	_	Gain or (loss)	1 10,00					
			0,11	6 · G	2 446			2 446
		• , ,	ı		-3,446.			-3,446.
Ĕ	8 a	Gross income from fundra (not including \$	aising events					
ě		of contributions reported	on line 1c).					
æ		See Part IV, line 18		8a				
Other Reven	b	Less: direct expens		8b				
ㅎ	c	Net income or (loss	s) from fundraising	eventsG				
_		Gross income from gamir	1					
	_ u	See Part IV, line 19		9a				
	b	Less: direct expens	es	9 b				
	c	Net income or (loss	s) from gaming ad	tivities G				
	10 a	Gross sales of inventory,	less					
		returns and allowance		10a				
		Less: cost of goods		10b				
	C	Net income or (loss	s) from sales of in	ventoryG				
νQ				Business Code				
ellaneous evenue	11 a							
scellaneo Revenue	b) 						
8 8	C	; - *						
¥ œ	-	All other revenue.						
>								
	12	Total revenue. See	instructions	G	2,307,893.	0.	0.	18,747.

Part IX Statement of Functional Expenses
Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a		•		Х
	not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21			<u> </u>	
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	143,127.	0.	143,127.	0.
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0.
7	Other salaries and wages	1,371,958.	1,133,595.	79,059.	159,304.
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	137,089.	110,367.	15,415.	11,307.
9	Other employee benefits	31,739.	23,833.	5,464.	2,442.
10	Payroll taxes	138,764.	107,353.	20,413.	10,998.
11	Fees for services (nonemployees):	,	,	,	<u> </u>
á	Management				
ŀ	Legal				.
(Accounting				.
(Lobbying				.
•	Professional fundraising services. See Part IV, line 17				,
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25, column	351,999.	222,266.	109,458.	20,275.
12	(A), amount, list line 11g expenses on Schedule 0\$ ch. Advertising and promotion	301,333.	222,200.	107,430.	20,273.
13	Office expenses	9,318.	6,461.	2,849.	8.
14	Information technology	3,310.	0,101.	2,013.	<u></u>
15	Royalties				
16	Occupancy				
17	Travel	22,982.	17,045.	5,784.	153.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	,	, , , , ,	2, 2	
19	Conferences, conventions, and meetings				
20	Interest	2,214.		2,214.	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization				
23	Insurance	3 , 757.		3 , 757.	
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.).				
a	Other expenses	51 , 857.	39,496.	7,749.	4,612.
ŀ	Materials and supplies	39,614.	39,614.		
C		22,003.	9,913.	11,690.	400.
C					
•	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	2,326,421.	1,709,943.	406,979.	209,499.
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here G if following SOP 98-2 (ASC 958-720)				
ΒΔΔ	<u></u>	TEE 4.01101 00/			Form 990 (2021)

Part X Balance Sheet

		Check if Schedule O contains a response or note to any line in this Part X			
			(A) Beginning of year		(B) End of year
	1	Cash ' non-interest-bearing.	415,965.	1	994,084.
	2	Savings and temporary cash investments.	25,032.	2	270,099.
	3	Pledges and grants receivable, net.	2,702,292.	3	1,476,021.
	4	Accounts receivable, net.		4	
	5	Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6	Loans and other receivables from other disqualified persons (as defined under			
	6	section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7	Notes and loans receivable, net.		7	
Ø	-	Inventories for sale or use.		8	
set	8	<u> </u>	1 007	9	3,562.
Assets	9 10 a	Prepaid expenses and deferred charges. Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	1,897.	9	3,302.
	L	Less: accumulated depreciation		10 c	
		· • • • • • • • • • • • • • • • • • • •	2,556,478.	11	2,716,705.
	11	Investments publicly traded securities.	2,330,470.	12	2,710,703.
	12	Investments ' other securities. See Part IV, line 11.		13	
	13	Investments ' program-related. See Part IV, line 11		14	
	14	Intangible assets.			
	15	Other assets. See Part IV, line 11.	5 F04 664	15	5 460 454
	16	Total assets. Add lines 1 through 15 (must equal line 33)	5,701,664.	16	5,460,471.
	17	Accounts payable and accrued expenses	32 , 670.	17	50,666.
	18	Grants payable		18	
	19	Deferred revenue		19	
_	20	Tax-exempt bond liabilities		20	
es	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties	239,600.	24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D.	203,000.	25	
	26	Total liabilities. Add lines 17 through 25	272,270.	26	50,666.
ıces		Organizations that follow FASB ASC 958, check here G and complete lines 27, 28, 32, and 33.			
ā	27	Net assets without donor restrictions	1,787,556.	27	2,487,013.
ñ	28	Net assets with donor restrictions	3,641,838.	28	2,922,792.
Net Assets or Fund Balances		Organizations that do not follow FASB ASC 958, check here G and complete lines 29 through 33.			
ō	29	Capital stock or trust principal, or current funds		29	
\$	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
SS	31	Retained earnings, endowment, accumulated income, or other funds		31	
t A	32	Total net assets or fund balances	5,429,394.	32	5,409,805.
Se	33	Total liabilities and net assets/fund balances.	5,701,664.	33	5,460,471.
<u>-</u>		TEFAN1111 09/22/21	J, / U I / U U I .	-55	Form 000 (2021)

						<u> </u>
Par	t XI Reconciliation of Net Assets			-	-	
	Check if Schedule O contains a response or note to any line in this Part XI					
1	Total revenue (must equal Part VIII, column (A), line 12).		1	2,3	07,8	893.
2	Total expenses (must equal Part IX, column (A), line 25)		2	2,3	26,4	421.
3	Revenue less expenses. Subtract line 2 from line 1		3	_	18,	528.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))		4	5,4	29,3	394.
5	Net unrealized gains (losses) on investments.		5		-1,0	061.
6	Donated services and use of facilities		6			
7	Investment expenses.		7			
8	Prior period adjustments		8			
9	Other changes in net assets or fund balances (explain on Schedule O)		9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,					
	column (B))		10	5,4	09,8	805.
Pai	t XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					. [
	·				Yes	
1	Accounting method used to prepare the Form 990: Cash X Accrual Other					
	If the organization changed its method of accounting from a prior year or checked 'Other,' explain on Schedule O.					
2 a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2 a		Χ
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reseparate basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis	viewe	d on a			
K	Were the organization's financial statements audited by an independent accountant?			2 b	X	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a s basis, consolidated basis, or both:	epara	te			
	X Separate basis Consolidated basis Both consolidated and separate basis					
C	If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the review, or compilation of its financial statements and selection of an independent accountant?	audit,		2 c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.					
3 a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si Audit Act and OMB Circular A-133?	ngle		3 a		X
k	If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required or audits, explain why on Schedule O and describe any steps taken to undergo such audits			3 b		
ВАА	TEEA0112L 09/22/21				990	(2021)
DAA				1 0111	330	(2021)

SCHEDULE A (Form 990)

Department of the Treasury

Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

G Attach to Form 990 or Form 990-EZ. G Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization

2021

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

Natural Areas Conservancy, Inc. 46-1791849 Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's 4 name, city, and state: 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college 9 or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or An organization that normally receives (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts 10 from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. **f** Enter the number of supported organizations...... q Provide the following information about the supported organization(s). (i) Name of supported organization (ii) EIN (iii) Type of organization (described on lines 1-10 above (see instructions)) (v) Amount of monetary (iv) Is the organization listed in your governing (vi) Amount of other support (see instructions) support (see instructions) document? Yes (A) (B) (C) (D) (E)

46 - 1791849

BAA

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

	(Complete only if you checked organization fails to qualify to			if the organization		der Part III. If the	` '
Sec	tion A. Public Support						
Calendar year (or fiscal year beginning in) G		(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')		4,396,219.	3,364,654.	3,175,692.	2,289,146.	13,225,711.
	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4	Total. Add lines 1 through 3	0.	4,396,219.	3,364,654.	3,175,692.	2,289,146.	13,225,711.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						2,873,925.
6	Public support. Subtract line 5 from line 4						10,351,786.
Sec	tion B. Total Support						
Cale begi	ndar year (or fiscal year nning in) G	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
7	Amounts from line 4	0.	4,396,219.	3,364,654.	3,175,692.	2,289,146.	13,225,711.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources		790.	2,464.	9,579.	22,193.	35,026.
9	Net income from unrelated business activities, whether or not the business is regularly carried on		730.	2,1011	3,673.	22,133.	0.
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.).						0.
11	Total support. Add lines 7 through 10						13,260,737.
12	Gross receipts from related activ	vities, etc. (see in	structions)			12	0.
13	First 5 years. If the Form 990 is organization, check this box a						G 🛭
Sec	tion C. Computation of Dul	hlia Cunnart D	oroontogo				
14 15	Public support percentage for 20 Public support percentage from	021 (line 6, colum	n (f), divided by I				% %
16a	33-1/3% support test * 2021. If the and stop here. The organization	ne organization did qualifies as a pub	d not check the boolicly supported o	ox on line 13, and	l line 14 is 33-1/3	% or more, check	this box
b	33-1/3% support test * 2020. If the and stop here. The organization	e organization did	not check a box	on line 13 or 16a	and line 15 is 33	8-1/3% or more. cl	neck this box
17a	10%-facts-and-circumstances te or more, and if the organization the organization meets the facts	meets the facts-ar	nd-circumstances	test, check this be	ox and stop here	. Explain in Part \	/I how
	10%-facts-and-circumstances te or more, and if the organization organization meets the facts-and Private foundation. If the organization	meets the facts-ard-circumstances to	nd-circumstances est. The organizat	test, check this be ion qualifies as a	ox and stop here publicly supporte	. Explain in Part \ d organization	/I how the
10	i iivate iouiiuatioii. Ii tile olgalii	ization did not the	ck a box on mile	10, 100, 100, 170	, or itb, check lil	is box and see Ills	a delions U

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Schedule A (Form 990) 2021 Natural Areas Conservancy, Inc. 46-1791849 Page 3 Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning in) G (a) 2017 (b) 2018 (c) 2019 (d) 2020 (e) 2021 (f) Total Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.') Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose... Gross receipts from activities that are not an unrelated trade or business under section 513. Tax revenues levied for the organization's benefit and either paid to or expended on its behalf. The value of services or facilities furnished by a governmental unit to the organization without charge.... 6 Total. Add lines 1 through 5... 7a Amounts included on lines 1, 2, and 3 received from disqualified persons. **b** Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year..... c Add lines 7a and 7b..... 8 Public support. (Subtract line 7c from line 6.). Section B. Total Support (c) 2019 Calendar year (or fiscal year beginning in) G (a) 2017 **(b)** 2018 (d) 2020 (e) 2021 (f) Total Amounts from line 6..... 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources . . b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975... c Add lines 10a and 10b... **11** Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on. Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.). Total support. (Add lines 9, 10c, 11, and 12.)...... 14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**..... Section C. Computation of Public Support Percentage Public support percentage for 2021 (line 8, column (f), divided by line 13, column (f))..... 15 16 Public support percentage from 2020 Schedule A, Part III, line 15. 16 응 Section D. Computation of Investment Income Percentage Investment income percentage for 2021 (line 10c, column (f), divided by line 13, column (f))...... 응 17 Investment income percentage from 2020 Schedule A, Part III, line 17...... 응 18 18

19a 33-1/3% support tests 2021. If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 b 33-1/3% support tests 2020. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and stop here. The organization qualifies as a publicly supported organization........G

Part IV Supporting Organizations
(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

			Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe			
	the designation. If historic and continuing relationship, explain.	1		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).	2		
3а	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer lines 3b and 3c below.	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in Part VI when and how the organization made the determination.	3b		
С	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in Part VI what controls the organization put in place to ensure such use.	3с		
4a	Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.	4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.	4b		
С	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.	4c		
5а	Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes,' answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was			
	accomplished (such as by amendment to the organizing document).	5a		
b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b		
С	Substitutions only. Was the substitution the result of an event beyond the organization's control?	5с		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of	•		
	the filing organization's supported organizations? If 'Yes,' provide detail in Part VI.	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If 'Yes.' complete Part I of Schedule L (Form 990).	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If 'Yes,'	-		
•	complete Part I of Schedule L (Form 990).	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))?			
	If 'Yes,' provide detail in Part VI. Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the	9a		
	supporting organization had an interest? If 'Yes,' provide détail in Part VI.	9b		
С	Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If 'Yes,' provide detail in Part VI.	9с		
I0a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If 'Yes,' answer line 10b below.	10a		
h	Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine	. 50		
0	whether the organization had excess business holdings.)	10b		

Pa	rt IV	Supporting Organizations (continued)			
44	المميا	he ergenization eccented a gift or contribution from any of the following persons?		Yes	No
		he organization accepted a gift or contribution from any of the following persons? son who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below,			
		overning body of a supported organization?	11a		
	b A fan	nily member of a person described on line 11a above?	11b		
	C A 35%	controlled entity of a person described on line 11a or 11b above? If 'Yes' to line 11a, 11b, or 11c, provide detail in Part VI.	11c		
Sec	ction I	B. Type I Supporting Organizations		1	ı
_	D: 1 11			Yes	No
1	or mo office organ than	he governing body, members of the governing body, officers acting in their official capacity, or membership of one ore supported organizations have the power to regularly appoint or elect at least a majority of the organization's errs, directors, or trustees at all times during the tax year? If 'No,' describe in Part VI how the supported nization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers	•		
		ng the tax year.	1		
2	that o	he organization operate for the benefit of any supported organization other than the supported organization(s) operated, supervised, or controlled the supporting organization? If 'Yes,' explain in Part VI how providing such stift carried out the purposes of the supported organization(s) that operated, supervised, or controlled the norting organization.	2		
Sec	ction (C. Type II Supporting Organizations			l
		71 11 5 5		Yes	No
1		a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees			
		ich of the organization's supported organization(s)? If 'No,' describe in Part VI how control or management of the porting organization was vested in the same persons that controlled or managed the supported organization(s).	1		
Sac		D. All Type III Supporting Organizations			
000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	D. All Type III Supporting Organizations		Yes	No
1		he organization provide to each of its supported organizations, by the last day of the fifth month of the nization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year,	(ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the nization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
	organ	inzation's governing documents in effect on the date of notineation, to the extent not previously provided:	-		
2	Were	e any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported nization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in Part VI how			
	the o	organizatión maintained a close and continuous working relationship with the supported organization(s).	2		
3		eason of the relationship described on line 2, above, did the organization's supported organizations have a significant			
		e in the organization's investment policies and in directing the use of the organization's income or assets at mes during the tax year? If 'Yes,' describe in Part VI the role the organization's supported organizations played			
		is regard.	3		
Sec	ction	E. Type III Functionally Integrated Supporting Organizations			
1	Check	k the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
	а 🗌 Т	The organization satisfied the Activities Test. Complete line 2 below.			
	b 🗌 T	The organization is the parent of each of its supported organizations. Complete line 3 below.			
	c T	The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see	instru	ıctions	s).
2	Activit	ties Test. Answer lines 2a and 2b below.		Yes	No
	suppo <i>orgai</i>	substantially all of the organization's activities during the tax year directly further the exempt purposes of the orted organization(s) to which the organization was responsive? If 'Yes,' then in Part VI identify those supported nizations and explain how these activities directly furthered their exempt purposes, how the organization was onsive to those supported organizations, and how the organization determined that these activities constituted			
		tantially all of its activities.	2a		
		he activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the			
	reaso	ons for the organization's position that its supported organization(s) would have engaged in these activities or the organization's involvement.	2b		
3	Paren	nt of Supported Organizations. Answer lines 3a and 3b below.			
	a Did tl each	he organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of of the supported organizations? If 'Yes' or 'No,' provide details in Part VI.	3a		
	b Did th	the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its orted organizations? If 'Yes,' describe in Part VI the role played by the organization in this regard.	3b		

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Page 6

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supporting Orga	anizat	ions	1019
1	Check here if the organization satisfied the Integral Part Test as a qualifying trust instructions. All other Type III non-functionally integrated supporting organization	t on No ns mus	v. 20, 1970 (explain ir t complete Sections A	Part VI). See through E.
Sec	etion A ' Adjusted Net Income	(A) Prior Year	(B) Current Year (optional)	
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sec	ction B ' Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
	A Average monthly value of securities	1a		
	Average monthly cash balances	1b		
	Fair market value of other non-exempt-use assets	1c		
	d Total (add lines 1a, 1b, and 1c)	1d		
•	Discount claimed for blockage or other factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 0.035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sec	tion C ' Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		

Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions). BAA Schedule A (Form 990) 2021

Part V	Type III Non-Functionall	y Integrated 509(a)(3) Suppo	orting Organizations	(continued)

Sec	tion D ' Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1	
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2	
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3	
4	Amounts paid to acquire exempt-use assets	4	
5	Qualified set-aside amounts (prior IRS approval required ' provide details in Part VI)	5	
6	Other distributions (describe in Part VI). See instructions.	6	
7	Total annual distributions. Add lines 1 through 6.	7	
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	8	
9	Distributable amount for 2021 from Section C, line 6	9	
10	Line 8 amount divided by line 9 amount	10	

Section E ' Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2021	(iii) Distributable Amount for 2021
1 Distributable amount for 2021 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2021 (reasonable cause required 'explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2021			
a From 2016			
b From 2017			
c From 2018			
d From 2019			
e From 2020			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2021 distributable amount			
i Carryover from 2016 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2021 from Section D, line 7:			
a Applied to underdistributions of prior years			
b Applied to 2021 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2021, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
6 Remaining underdistributions for 2021. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
7 Excess distributions carryover to 2022. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2017			
b Excess from 2018			
c Excess from 2019			
d Excess from 2020			
e Excess from 2021			

BAA Schedule A (Form 990) 2021

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 173 or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

BAA TEEA0408L 08/31/21 Schedule A (Form 990) 2021

SCHEDULE C (Form 990)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service G Complete if the organization is described below. G Attach to Form 990 or Form 990-EZ. G Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered 'Yes,' on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered 'Yes,' on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered 'Yes,' on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

• 5	Section	501(c)(4), (5), or (6) or	rganizations: Complete Part III.				
Name	of organ	ization			Employer identifica	ation number	
		l Areas Conserv			46-179184	-	
Pai	t I-A	Complete if the or	rganization is exempt under secti	on 501(c) or is a s	section 527 organiz	zation.	
1			organization's direct and indirect political c n of 'political campaign activities.'	ampaign activities in	Part IV.		
2	Politic	cal campaign activity ex	penditures. See instructions		G\$		
3	Volur	nteer hours for political	campaign activities. See instructions				
Par	t I-B	Complete if the or	ganization is exempt under section	on 501(c)(3).			
1	Enter	the amount of any exci	se tax incurred by the organization under	section 4955	G\$		0.
2	Enter	the amount of any exc	ise tax incurred by organization managers	under section 4955	G\$		0.
3	If the	organization incurred	a section 4955 tax, did it file Form 4720 t	for this year?		Yes	No
4 a	Was	a correction made?				····· Yes	No
k	If 'Ye	s,' describe in Part IV.					_
Par	t I-C	Complete if the or	ganization is exempt under section	on 501(c) , except	t section 501(c)(3).		
1	Enter	the amount directly exp	pended by the filing organization for section	n 527 exempt functio	n activitiesG\$		
2	Enter	the amount of the filing	g organization's funds contributed to other	organizations for sec	tion		
	527 e	exempt function activities	S		G\$		
3			ditures. Add lines 1 and 2. Enter here and		G \$		
4	Did th	ne filing organization fil	le Form 1120-POL for this year?			Yes	No
5	organ	nization made payments	and employer identification number (EIN) of a for each organization listed, enter the also received that were promptly and directly deleted action committee (PAC). If additional span	mount paid from the f	iling organization's fund	s Also enter the	
		(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter-0	(e) Amount of polit contributions receive promptly and dire- delivered to a sepa political organizatio none, enter -0-	ed and ectly arate on. If
(1)							
(2)							
(3)							
(4)							
(5)							
/6 \							

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990) 2021

Part II-A Complete if		lan la avament un dan est		I filed Forms 5700 /-l-	
section 501		ion is exempt under sec	etion 501(c)(3) and	i filea Form 5/68 (elec	ction under
A Check G if the filin	g organization belo	ongs to an affiliated group (and	list in Part IV each affilia	ated group member's name,	
address,	EIN, expenses, a	and share of excess lobbying	expenditures).		
B Check G if the filir	ng organization cl	hecked box A and 'limited cor	ntrol' provisions apply.		
(The term		obying Expenditures neans amounts paid or incurr	red.)	(a) Filing organization's totals	(b) Affiliated group totals
1 a Total lobbying expendit	ures to influence	public opinion (grassroots lob	bying)		
b Total lobbying expendit	ures to influence	a legislative body (direct lob)	bying)		
c Total lobbying expend	litures (add lines	s 1a and 1b)		0.	0.
d Other exempt purpose	expenditures				
e Total exempt purpose	expenditures (ad	ld lines 1c and 1d)		0.	0.
		amount from the following tab			
If the amount on line 1e, co	lumn (a) or (b) is:	The lobbying nontaxable	amount is:		
Not over \$500,000		20% of the amount on line 1e.			
Over \$500,000 but not over \$1	,000,000	\$100,000 plus 15% of the excess	over \$500,000.		
Over \$1,000,000 but not over \$	1,500,000	\$175,000 plus 10% of the excess	over \$1,000,000.		
Over \$1,500,000 but not over \$	517,000,000	\$225,000 plus 5% of the excess of	ver \$1,500,000.		
Over \$17,000,000		\$1,000,000.			
	amount (enter 2	25% of line 1f)		0.	0.
•	•	less, enter -0		0.	0.
		ess, enter -0		0.	0.
: If there is an amount other	er than zoro on oith	er line 1h or line 1i, did the orga	nization file Form 4720	roporting	
section 4911 tax for this	s year?		4720		Yes No
	-	4 Vasy Avena vin v Davie d I	Index Coeties 501/b)		
(Som		4-Year Averaging Period L that made a section 501(h) el below. See the separate insti	ection do not have to		
		bbying Expenditures During			
Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) Total
2 a Lobbying nontaxable amount					0.
b Lobbying ceiling amount (150% of line 2a, column (e))					0.
c Total lobbying expenditures				1,284.	1,284.
d Grassroots nontaxable amount					0.
e Grassroots ceiling amount (150% of line 2d, column (e))					0.
f Grassroots lobbying expenditures					0.
RΔΔ				Cabadula	C /Eaum 000\ 0004

Schedule C (Form 990) 2021

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Part II-B	Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768
	(election under section 501(h)).

	(election under section 501(h)).						
	Note that the second of the se	(a)			(b)		
	each 'Yes' response on lines 1a through 1i below, provide in Part IV a detailed description ne lobbying activity.	Yes	No		Amo	ount	
1	During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:						
	a Volunteers?						
	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?						
	Media advertisements?						
	d Mailings to members, legislators, or the public?						
	e Publications, or published or broadcast statements?						
	Grants to other organizations for lobbying purposes?						
	g Direct contact with legislators, their staffs, government officials, or a legislative body?						
	h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?						
	Other activities?						
	Total. Add lines 1c through 1i						
2	a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?						
	b If 'Yes,' enter the amount of any tax incurred under section 4912						
	c If 'Yes,' enter the amount of any tax incurred by organization managers under section 4912						
	d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?						
Pa	rt III-A Complete if the organization is exempt under section 501(c)(4), section 501(section 501(c)(6).	c)(5)	, or				
	· // /					Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?			Г	1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?				2		
3	Did the organization agree to carry over lobbying and political campaign activity expenditures from the p	rior ye	ear?		3		
Pa	rt III-B Complete if the organization is exempt under section 501(c)(4), section 501(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered 'No,' OR (b) Fanswered 'Yes.'	c)(5), Part I	, or s II-A,	ection line 3	n 50 , is	1(c)	
1	Dues, assessments and similar amounts from members.		1				
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).						
	a Current year		2 a				
	b Carryover from last year		2 b				
	c Total		2 c				
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3				
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political						

Part IV | Supplemental Information

expenditure next year?.

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (See instructions); and Part II-B, line 1. Also, complete this part for any additional information.

5 Taxable amount of lobbying and political expenditures. See instructions.....

BAA Schedule C (Form 990) 2021

SCHEDULE D (Form 990)

Supplemental Financial Statements

G Complete if the organization answered 'Yes' on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
G Attach to Form 990.
G Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 2021

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Natural Areas Conservancy, Inc.

Employer identification number

			A: " =		91849	
Par	t Organizations Maintaining Dono	r Advised Funds or Othe	r Similar Fun	ds or Accounts.		
	Complete if the organization answ	wered Yes on Form 990,	Part IV, line	б .		
		(a) Donor advised fu	ınds	(b) Funds and	d other acco	ounts
1	Total number at end of year					
2	Aggregate value of contributions to (during year).					
3	Aggregate value of grants from (during year)					
4	Aggregate value at end of year					
5	Did the organization inform all donors and don are the organization's property, subject to the	or advisors in writing that the acorganization's exclusive legal of	ssets held in do	nor advised funds	Yes	No
6	Did the organization inform all grantees, donor for charitable purposes and not for the benefit impermissible private benefit?	of the donor or donor advisor, of	or for any other	purpose conferring	 ∏Yes	— □ No
_					103	
Par			Dort IV/ line	7		
	Complete if the organization answers Purpose(s) of conservation easements held by			1.		
1	<u> </u>	• '	<u> </u>	an af a historically im	nortont lon	d a.a.a
	Preservation of land for public use (for examp	ne, recreation or education)		on of a historically im		
	Protection of natural habitat		Preservation	on of a certified histo	ne suucture	;
2	Preservation of open space Complete lines 2a through 2d if the organization h	ald a qualified consorvation contr	ibution in the form	n of a conservation cor	coment on th	10
2	last day of the tax year.	leid a quaimed conservation conti	ibution in the form	ii oi a conservation eas	sement on th	ie
	,			Held at th	e End of the	e Tax Year
a	Total number of conservation easements			2a		
k	Total acreage restricted by conservation eas	ements		2b		
c	Number of conservation easements on a certification	ed historic structure included in	(a)	2c		
	Number of conservation easements included in	n (c) acquired after 7/25/06, and	l not on a histor	ic		
Ĭ	structure listed in the National Register			2 d		
3	Number of conservation easements modified, trantax year G	sferred, released, extinguished, or	terminated by the	e organization during t	пе	
4	Number of states where property subject to conse	rvation easement is located G		<u>-</u>		
5	Does the organization have a written policy re-		•	-		
_	and enforcement of the conservation easem				Yes	No
6	Staff and volunteer hours devoted to monitoring, in G	nspecting, handling of violations, a	and enforcing cor	nservation easements	during the ye	ear
7	Amount of expenses incurred in monitoring, inspec	cting, handling of violations, and e	nforcing conserva	ation easements durin	g the year	
	G \$					
8	Does each conservation easement reported or and section 170(h)(4)(B)(ii)?	n line 2(d) above satisfy the req	uirements of sec	ction 170(h)(4)(B)(i)	Yes	No
9	In Part XIII, describe how the organization reprinclude, if applicable, the text of the footnote to	orts conservation easements in the organization's financial sta	its revenue and atements that de	expense statement a escribes the organiza	and balance tion's accou	e sheet, and unting for
Par	conservation easements. t III Organizations Maintaining Colle	ctions of Art Historical T	reactires or	Other Similar Ac	ente	
	Complete if the organization answ	wered 'Yes' on Form 990,	Part IV, line	8.		
1 a	a If the organization elected, as permitted under historical treasures, or other similar assets hel Part XIII the text of the footnote to its financial	d for public exhibition, education	n, or research ir			
t	o If the organization elected, as permitted under historical treasures, or other similar assets held for following amounts relating to these items:	or public exhibition, education, or	research in furthe	erance of public servic	e, provide th	
	(i) Revenue included on Form 990, Part VIII,					
	(ii) Assets included in Form 990, Part X					
	If the organization received or held works of art, h amounts required to be reported under FASB	ASC 958 relating to these items	:		_	
a	a Revenue included on Form 990, Part VIII, line	1		G	\$	
	Association I deal to Francis 000 Peak V			<u></u>	~	

Part III Organizations Mainta	ining Colle	ections	of Art, Histo	rical Tre	easures, or	Other	Similar Ass	ets (c	ontinu	ed)
3 Using the organization's acquisitior items (check all that apply):	ı, accession, a	and other r	ecords, check a	ny of the fo	llowing that ma	ke signi	ificant use of its	collectio	n	
a Public exhibition			d Loan o	r exchang	e program					
b Scholarly research			e Other							
c Preservation for future gener	ations									
4 Provide a description of the organiz Part XIII.	ation's collect	ions and e	xplain how they	further the	organization's e	exempt	purpose in			
5 During the year, did the organiza to be sold to raise funds rather the	nan to be ma	intained a	as part of the o	rganization	n's collection?			Yes		No
Part IV Escrow and Custodia line 9, or reported an	Arranger amount on	nents. (Form (Somplete if t 990, Part X,	he organ line 21.	nization ansv	wered	'Yes' on Fo	rm 99	0, Par	t IV,
1 a Is the organization an agent, trus on Form 990, Part X?	tee, custodia	n or othe	intermediary f	or contribu	itions or other	assets	not included	Yes		No
b If 'Yes,' explain the arrangement	in Part XIII a	ind compl	ete the followin	ng table:						
								Amoun	t	
c Beginning balance							;			
d Additions during the year							l			
e Distributions during the year						. 1 e	,			
f Ending balance							1			_
2 a Did the organization include an a									_	No
b If 'Yes,' explain the arrangement	in Part XIII.	Check he	re if the explan	ation has	been provided	on Pa	rt XIII			
Part V Endowment Funds. C	omplete if	the orga	anization ans	swered '\	Yes' on Forr	n 990	, Part IV, lin	e 10.		
·	(a) Current	year	(b) Prior year	(c)	Two years back	(d)	Three years back	(e) F	our years	back
1 a Beginning of year balance										
b Contributions										
c Net investment earnings, gains,										
and losses										
d Grants or scholarships										
e Other expenditures for facilities and programs										
f Administrative expenses										
g End of year balance										
2 Provide the estimated percentage	e of the curre	nt year e	nd balance (line	e 1g, colur	nn (a)) held as	3:		14		
a Board designated or quasi-endown	nent G		<u> </u>							
b Permanent endowment G	%									
c Term endowment G	<u> </u>									
The percentages on lines 2a, 2b, ar		•								
3 a Are there endowment funds not in the organization by:	ne possession	of the org	anization that ar	e held and	administered fo	or the		Ţ	Yes	No
(i) Unrelated organizations								3a(i)		
(ii) Related organizations								3a(ii)		
b If 'Yes' on line 3a(ii), are the rela	ted organiza	tions liste	d as required o	n Schedul	e R?			3b		
4 Describe in Part XIII the intended	l uses of the	organizat	on's endowme	nt funds.						
Part VI Land, Buildings, and Complete if the organi			Yes' on Forn	n 990. P	art IV. line 1	11a. S	See Form 99	0. Par	t X. lir	ne 10.
Description of property		(a) Cost	or other basis	(b) Cos	t or other (other)	(c) A	ccumulated preciation		Book va	
1 a Land		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	′		` '					
b Buildings										
c Leasehold improvements										
d Equipment										
e Other					+					
Total. Add lines 1a through 1e. (Colum		aual Forn	n 990. Part X. d	column (B)	. line 10c.)		G			0.
BAA	(-)	,	,,	(=/)	,			ule D (F	orm 990	

Complete if the organization answered	l 'Yes' on Form 990) Part IV line 11b See Form 9	990 Part X line 12
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-o	
(1) Financial derivatives			<u> </u>
(2) Closely held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
(I)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 12.) G			
Part VIII Investments ' Program Related.	l'Vac' on Earm 000	N/A N Dort IV line 11e See Form (000 Dort V line 12
Complete if the organization answered (a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end	
	(b) Dook value	(c) Method of Valuation. Cost of end	i-oi-year market value
<u>(1)</u> <u>(2)</u>			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) G			
Part IX Other Assets.	N/A	Down IV line 11d Con Farms C	100 Dart V line 15
Complete if the organization answered	scription	o, Partiv, ille i id. See Form s	(b) Book value
(1)	Compacin		(B) Book value
(2)			
(3)			
(4)			
(5)			
(6)			
<u>(7)</u> (8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 15.)		3
Part X Other Liabilities.	, ,		<u></u>
Complete if the organization answered 'Yes' on F	orm 990, Part IV, line 11	le or 11f. See Form 990, Part X, line 25	
	ription of liability		(b) Book value
(1) Federal income taxes			
(2)			
(3) (4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
(11)			
(11) Total. (Column (b) must equal Form 990, Part X, column (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII. provide the text of the foo			

Part XI Reconciliation of Revenue per Audited Financial Statement			turn.	
Complete if the organization answered 'Yes' on Form 990, P				
1 Total revenue, gains, and other support per audited financial statements			1	2,323,887.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
a Net unrealized gains (losses) on investments	2 a	-1,061.		
b Donated services and use of facilities	2 b	17,055.		
c Recoveries of prior year grants	2 c			
d Other (Describe in Part XIII.).	2 d			
e Add lines 2a through 2d.			2 e	15,994.
3 Subtract line 2e from line 1			3	2,307,893.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
a Investment expenses not included on Form 990, Part VIII, line 7b	4 a			
b Other (Describe in Part XIII.).	4 b			
c Add lines 4a and 4b.			4 c	
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.))		5	2,307,893.
Part XII Reconciliation of Expenses per Audited Financial Statemer	nts With	Expenses per	Return	L
				•
Complete if the organization answered 'Yes' on Form 990, P.				•
	art IV, li	ne 12a.	1	2,343,476.
Complete if the organization answered 'Yes' on Form 990, P	art IV, li	ne 12a.		
Complete if the organization answered 'Yes' on Form 990, P 1 Total expenses and losses per audited financial statements	art IV, li	ne 12a.		
Complete if the organization answered 'Yes' on Form 990, P 1 Total expenses and losses per audited financial statements. 2 Amounts included on line 1 but not on Form 990, Part IX, line 25:	art IV, li	ne 12a.		
Complete if the organization answered 'Yes' on Form 990, P 1 Total expenses and losses per audited financial statements. 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: a Donated services and use of facilities.	2a 2b	ne 12a.		
Complete if the organization answered 'Yes' on Form 990, P. 1 Total expenses and losses per audited financial statements. 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: a Donated services and use of facilities. b Prior year adjustments.	2a 2b 2c	ne 12a.		
Complete if the organization answered 'Yes' on Form 990, P. 1 Total expenses and losses per audited financial statements. 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: a Donated services and use of facilities. b Prior year adjustments. c Other losses.	2a 2b 2c 2d	ne 12a. 17,055.		2,343,476.
Complete if the organization answered 'Yes' on Form 990, P. 1 Total expenses and losses per audited financial statements. 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: a Donated services and use of facilities. b Prior year adjustments. c Other losses. d Other (Describe in Part XIII.).	2a 2b 2c 2d	17,055.	1	2,343,476. 17,055.
Complete if the organization answered 'Yes' on Form 990, P. 1 Total expenses and losses per audited financial statements. 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: a Donated services and use of facilities. b Prior year adjustments. c Other losses. d Other (Describe in Part XIII.). e Add lines 2a through 2d.	2a 2b 2c 2d	17,055.	1 2 e	2,343,476. 17,055.
Complete if the organization answered 'Yes' on Form 990, P 1 Total expenses and losses per audited financial statements. 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: a Donated services and use of facilities. b Prior year adjustments. c Other losses. d Other (Describe in Part XIII.). e Add lines 2a through 2d. 3 Subtract line 2e from line 1. 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b.	2a 2b 2c 2d4a	17,055.	1 2 e	2,343,476. 17,055.
Complete if the organization answered 'Yes' on Form 990, P 1 Total expenses and losses per audited financial statements. 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: a Donated services and use of facilities. b Prior year adjustments. c Other losses. d Other (Describe in Part XIII.). e Add lines 2a through 2d. 3 Subtract line 2e from line 1. 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b.	2a 2b 2c 2d4a	17,055.	1 2 e	2,343,476. 17,055.
Complete if the organization answered 'Yes' on Form 990, P. 1 Total expenses and losses per audited financial statements. 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: a Donated services and use of facilities. b Prior year adjustments. c Other losses. d Other (Describe in Part XIII.). e Add lines 2a through 2d. 3 Subtract line 2e from line 1. 4 Amounts included on Form 990, Part IX, line 25, but not on line 1:	2a 2b 2c 2d4a 4b	17,055.	1 2 e	2,343,476. 17,055.
Complete if the organization answered 'Yes' on Form 990, P 1 Total expenses and losses per audited financial statements. 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: a Donated services and use of facilities. b Prior year adjustments. c Other losses. d Other (Describe in Part XIII.). e Add lines 2a through 2d. 3 Subtract line 2e from line 1. 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b. b Other (Describe in Part XIII.).	2a 2b 2c 2d 4a 4b	17,055.	2e 3	2,343,476.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Part X - FASB ASC 740 Footnote

The Conservancy does not believe its financial statements include any material, uncertain tax positions. Tax filings for the period ending December 31, 2018 (initial filing) are subject to examination by applicable taxing authorities.

BAA Schedule D (Form 990) 2021

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
G Complete if the organization answered 'Yes' on Form 990, Part IV, line 23.
G Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Natural Areas Conservancy, Inc.

G Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number

46-1791849

Par	art I Questions Regarding Compensation			
			Yes	No
1 a	a Check the appropriate box(es) if the organization provided any of the following to or VII, Section A, line 1a. Complete Part III to provide any relevant information r			
	First-class or charter travel Housing allo	owance or residence for personal use		
	Travel for companions	or business use of personal residence		
	Tax indemnification and gross-up payments Health or so	ocial club dues or initiation fees		
	Discretionary spending account Personal se	ervices (such as maid, chauffeur, chef)		
b	b If any of the boxes on line 1a are checked, did the organization follow a written polireimbursement or provision of all of the expenses described above? If 'No,' or		•	
2	Did the organization require substantiation prior to reimbursing or allowing ex trustees, and officers, including the CEO/Executive Director, regarding the			
3	Indicate which, if any, of the following the organization used to establish the comp Executive Director. Check all that apply. Do not check any boxes for methods establish compensation of the CEO/Executive Director, but explain in Part III.	ensation of the organization's CEO/ used by a related organization to		
	Compensation committee Written emp	ployment contract		
	Independent compensation consultant Compensat	ion survey or study		
	Form 990 of other organizations Approval by	the board or compensation committee		
4	During the year, did any person listed on Form 990, Part VII, Section A, line organization or a related organization:	1a, with respect to the filing		
	a Receive a severance payment or change-of-control payment?		3	Х
-	b Participate in or receive payment from a supplemental nonqualified retirement	·		Х
С	c Participate in or receive payment from an equity-based compensation arra			Х
	If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amou	nts for each item in Part III.		
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete	e lines 5-9.		
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pa contingent on the revenues of:	ay or accrue any compensation		
а	a The organization?		3	Х
b	b Any related organization?	5I)	Х
	If 'Yes' on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization parameters on the net earnings of:	ay or accrue any compensation		
а	a The organization?	· · · · · · · · · · · · · · · 6a	3	Х
b	b Any related organization?	6I)	Х
	If 'Yes' on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organizar payments not described on lines 5 and 6? If 'Yes,' describe in Part III			Х
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to the initial contract exception described in Regulations section 53.4958-4(a			
	If 'Yes,' describe in Part III			Х
9	If 'Yes' on line 8, did the organization also follow the rebuttable presumption proceds section 53.4958-6(c)?	•		

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2021

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 a	nd/or 1099-MISC and/or	1099-NEC compensation	(D) Nontaxable benefits	(E) Total of columns(B)(i)-(D)	(F) Compensation	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	(C) Retirement and other deferred compensation	benefits	columns(B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
Sarah Charlop-Powers	(i)	143,759.	0.	0.	6,496.	168.	150,423.	0.
1 Executive Dir.	(ii)	0.	0.	0.	0.	0.		0.
	(i)							
2	(ii)							
	(i)							
3	(ii)							
	(i)							
4	(ii)							
	(i)							
5	(ii)							
	(i)							
6	(ii)							
	(i)							
7	(ii)							
	(i)							
8	(ii)							
_	(i)							
9	(ii)							
	(i)							
10	(ii)							_
44	(i)							
11	(ii)							
40	(i)							
12	(ii)							
13	(i) (ii)							
13								
14	(i) (ii)							
14								
15	(i) (ii)							
15								
16	(i)							
16	(ii)		TEE 4 4 1 0 0 1 1 0 10					

BAA TEEA4102L 10/27/21 Schedule J (Form 990) 2021

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE M (Form 990)

Noncash Contributions

G Complete if the organizations answered 'Yes' on Form 990, Part IV, lines 29 or 30.

OMB No. 1545-0047

2021

Department of the Treasury Internal Revenue Service

G Attach to Form 990. G Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Name of the organization Natural Areas Conservancy, Inc.

Employer identification number

46-1791849

Part I	Types of Property	
--------	-------------------	--

2	Art ' Works of art. Art ' Historical treasures. Art ' Fractional interests. Books and publications. Clothing and household goods. Cars and other vehicles. Boats and planes. Intellectual property. Bocurities ' Publicly traded. Bocurities ' Closely held stock. Bocurities ' Partnership, LLC, or trust interests. Bocurities ' Miscellaneous. Qualified conservation contribution ' Historic structures. Qualified conservation contribution ' Other. Real estate ' Residential.	X	5	54,045.			
3	Art ' Fractional interests. Books and publications. Clothing and household goods. Cars and other vehicles Boats and planes. Intellectual property. Bocurities ' Publicly traded Bocurities ' Closely held stock Bocurities ' Partnership, LLC, or trust interests. Bocurities ' Miscellaneous. Qualified conservation contribution ' Historic structures. Qualified conservation contribution ' Other. Real estate ' Residential.	X	5	54,045.			
4 E 5 6 6 7 E 8 III 9 S 10 S 11 S 12 S	Books and publications. Clothing and household goods. Cars and other vehicles Boats and planes. Intellectual property. Becurities ' Publicly traded Becurities ' Closely held stock Becurities ' Partnership, LLC, or trust interests. Becurities ' Miscellaneous. Cualified conservation contribution ' Historic structures Cualified conservation contribution ' Other. Real estate ' Residential.	X	5	54,045.			
5 C 6 C 7 E 8 H 9 S 10 S 11 S 12 S	Clothing and household goods. Cars and other vehicles. Coats and planes. Intellectual property. Cocurities ' Publicly traded. Cocurities ' Closely held stock. Cocurities ' Partnership, LLC, or trust interests. Cocurities ' Miscellaneous. Cualified conservation contribution ' Historic structures. Cualified conservation contribution ' Other. Cocurities ' Residential.	X	5	54,045.			
6 C 7 E 8 H 9 S 10 S 11 S 12 S	Cars and other vehicles Boats and planes Intellectual property Securities ' Publicly traded Securities ' Closely held stock Securities ' Partnership, LLC, or trust interests Securities ' Miscellaneous Qualified conservation contribution ' Historic structures Qualified conservation contribution ' Other Real estate ' Residential	X	5	54,045.			
7 E 8 H 9 S 10 S 11 S 12 S	Boats and planes. Intellectual property. Becurities ' Publicly traded Becurities ' Closely held stock Becurities ' Partnership, LLC, or trust interests Becurities ' Miscellaneous Qualified conservation contribution ' Historic structures Qualified conservation contribution ' Other	X	5	54,045.			
8 H 9 S 10 S 11 S 12 S	Antellectual property. Securities ' Publicly traded Securities ' Closely held stock Securities ' Partnership, LLC, or trust interests Securities ' Miscellaneous Qualified conservation contribution ' Historic structures Qualified conservation contribution ' Other Real estate ' Residential	X	5	54,045.			
9 5 10 5 11 5 12 5	Securities ' Publicly traded Securities ' Closely held stock Securities ' Partnership, LLC, or trust interests Securities ' Miscellaneous Qualified conservation contribution ' Historic structures Qualified conservation contribution ' Other Real estate ' Residential	X	5	54,045.			
10 S 11 S 12 S	Securities ' Closely held stock. Securities ' Partnership, LLC, or trust interests. Securities ' Miscellaneous. Qualified conservation contribution ' Historic structures. Qualified conservation contribution ' Other	Х	5	54,045.			
11 S 12 S	Securities ' Partnership, LLC, or trust interests. Securities ' Miscellaneous. Qualified conservation contribution ' Historic structures. Qualified conservation contribution ' Other Real estate ' Residential.						
12	Securities ' Miscellaneous. Qualified conservation contribution ' Historic structures. Qualified conservation contribution ' Other Real estate ' Residential.						
	Qualified conservation contribution ' Historic structures Qualified conservation contribution ' Other Real estate ' Residential.						
	Historic structuresQualified conservation contribution ' Other						
-	Real estate ' Residential						
14 (
15 F							
16 F	Real estate ' Commercial						
17 F	Real estate ' Other						
18 (Collectibles						
19 F	Food inventory						
	Orugs and medical supplies						
	Taxidermy						
	Historical artifacts						
	Scientific specimens						
	Archeological artifacts						
	OtherG ()						
	OtherG ()						
	OtherG ()						
29 Ni	OtherG ()				29		
						Yes	No
ii f	During the year, did the organization receive by contrict must hold for at least three years from the date or exempt purposes for the entire holding perif 'Yes,' describe the arrangement in Part II.	of the initial	contribution, and whic	h isn't required to be us		30 a	X
	Does the organization have a gift acceptance policy	cv that requi	res the review of any r	nonstandard contribution	ns?	31	Х
32a [Does the organization hire or use third parties or	related org	anizations to solicit, p	rocess, or sell noncasi	h		
	contributions?					32 a	X
33 If	r Yes, describe in Part II. the organization didn't report an amount in colum lescribe in Part II.	ın (c) for a t	ype of property for which	ch column (a) is checke	ed,		

Schedule M (Form 990) 2021 Natural Areas Conservancy, Inc. 46-1791849 Page

Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

BAA Schedule M (Form 990) 2021 TEEA4602L 11/4/21

SCHEDULE O (Form 990)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

G Attach to Form 990 or Form 990-EZ.

2021

Department of the Treasury Internal Revenue Service Name of the organization G Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection

OMB No. 1545-0047

Natural Areas Conservancy, Inc.

Employer identification number 46-1791849

Form 990, Part III, Line 1 - Organization Mission

The Natural Areas Conservancy champions urban natural areas in New York City and across the nation through innovative research, partnerships, and advocacy. We increase the health and resilience of urban forests and wetlands, catalyze connections between people and nature, and strengthen the environmental workforce.

Working in partnership with the New York City Department of Parks and Recreation (NYC Parks), we seek to ensure the high-quality management of NYC's 20,000 acres of forests and wetlands. Driving the NAC's work is the recognition that natural areas are increasingly vital to sustaining air quality, improving public health, providing New Yorkers with access to nature, and strengthening our communities. Our work includes conducting scientific research, restoring natural habitats, developing tools to inform data-driven management, and increasing awareness and opportunities for the public to experience NYC's abundant nature. More information about our work is at naturalareasnyc.org.

Form 990, Part III, Line 4a - Program Service Accomplishments

1. Forests in Cities - In 2021, the Forests in Cities program continued to strengthen a national network of forested natural areas practitioners and produce high-quality research and tools to support the care and management of urban forests across the U.S. Our team hosted quarterly virtual webinars, engaging our 40+ member network as well as a three-day virtual workshop featuring speakers, peer-to-peer learning opportunities, and presentations on research findings. We continued to advance urban forest science and practice, conducting research on the carbon storage and sequestration potential across 6 of our network cities and have published a paper in the journal Urban Ecosystems. We produced a series of factsheets highlighting the

Form 990, Part III, Line 4a - Program Service Accomplishments

protection and our team presented at several in-person and virtual conferences. Finally, we built and launched the first digital library that collects and curates resources specifically for forested natural areas in cities.

- 2. CUNY Internship Program In 2021, our internship program for students from the City University of New York had its largest year yet as we hired 21 summer interns, and 7 fall and spring interns, and expanded the internship program into three tracks of study: forest ecology, trails, and shoreline monitoring. We also worked with a consultant to design a custom professional development curriculum for our interns that provides them with job readiness training in the areas of resume writing, interview skills, networking, personal finance, negotiation skills, and workplace communication. Evaluation of our program in 2021 indicated that 80% of our job-seeking interns secure a job in the environmental field within 6 months of our internship program.
- 3. Trails Program In 2020, we officially released the Strategic Trails Plan for New York City, highlighting key recommendations for bringing sustainable and long-term maintenance and care to New York City's 300 miles of trails. NAC's trails team implemented several new tools as part of that plan's implementation, including a new prioritization matrix that adds transparency to the decision making about which parks to formalize next, trail management objectives for every trail, and maintenance checklists that will unify the efforts of all the different stakeholders that work on trails citywide. We also expanded the advanced volunteer program, Trail Maintainers, that we work on in close partnership with NYC Parks, training an additional 55 advanced volunteers to adopt and maintain trails citywide.

Name of the organization	Employer identification number
Natural Areas Conservancy, Inc.	46-1791849

Form 990, Part VI, Line 11b - Form 990 Review Process

The Natural Areas Conservancy shared a draft 990 with its board members before filing.

Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Conflicts

NAC has a board approved conflicts of interest policy. A related party and conflict-of-interest policy is stated in Article VIII of NAC's By-Laws as of 12/4/2017. Each board member must fill out an annual declaration stating they had no conflicts or identifying the nature of their interested party transactions; employees do so at the start of their employment.

Form 990, Part VI, Line 15a - Compensation Review & Approval Process - CEO & Top Management

Using market data from several NYC-based environmental non-profits of a similar size, standard titles and ranges of pay for each title were created and used as a quideline during the annual review process.

Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available

The disclosure of governing documents, conflict of interest policy, and financial statements are available to the public upon request.

Form 990, Part IX, Line 11g Other Fees For Services

		(A)		(B) Program		(C) Managemen	t	(D) Fund-
	_	Total	l Ser	rvices	&	General		raising
Contractor expense Professional fees			373. 626.	110,3° 111,8		109,45	8.	20,275.
	Total	351 ,	999. \$	222,2	66.	\$ 109,45	8.	\$ 20,275.